

Message Text

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PAGE 01 OTTAWA 02766 152302Z

ACTION COME-00

INFO OCT-01 EUR-12 EB-08 ISO-00 DOTE-00 /021 W

-----161000Z 098937 /10

R 152255Z APR 77

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 3159

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E.O. 11652:N/A

TAGS: BENC, CA

SUBJECT: MAJOR PROJECT: TRANSPORT CANADA RAILCAR
PROCUREMENT

REF: STATE 78272

1. PROCUREMENT QUESTION RAISED INFORMALLY APRIL 15 BY TCO WITH STANLEY CAMERON (ADMINISTRATOR, CANADIAN SURFACE TRANSPORTATION ADMINISTRATION, MINISTRY OF TRANSPORT), BUDD CONCERNS MENTIONED, AND USG INTEREST IN EQUITABLE TREATMENT FOR ALL BIDDERS NOTED. CAMERON UNDERTOOK TO INQUIRE MORE SPECIFICALLY INTO THE MEANING AND APPLICATION OF THE COMMERCIAL CRITERIA WHICH HE THOUGHT REFLECTED STANDARD GOC PROCUREMENT POLICY AS DEVELOPED BY THE DEPARTMENT OF SUPPLY AND SERVICES. INDICATED FURTHER DISCUSSION OF QUESTION MIGHT BE POSSIBLE IN ABOUT A WEEK.

2. WHEN TCO NOTED SUCCESS OF CANADIAN MANUFACTURERS IN SELLING RAIL EQUIPMENT IN UNITED STATES--AND FOR PROJECTS INVOLVING FEDERAL FINANCIAL SUPPORT--CAMERON INDICATED HE WAS AWARE OF THIS BUT ALSO SUGGESTED THAT USG ALSO ATTEMPTS INDUCE LOCAL MANUFACTURE OF MAJOR PROCUREMENT ITEMS. CITED SPECIFICALLY PROPOSAL WHEREBY AMTRAK MAY PURCHASE FRENCH TRAIN SETS IF THEY ARE MADE UNDER LICENSE IN U.S. AND IMPLIED AMTRAK PROCUREMENT MAY BE MORE
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RELEVANT TO THIS ISSUE THAN THOSE INVOLVING TRANSIT SYSTEMS.

3. IN COURSE OF CONVERSATION CAMERON NOTED MOT HAD HOPED MAKE A DECISION ON SUCCESSFUL BID BY MAY 1, BUT THIS DATE WAS LIKELY TO SLIP. SAID NO BID HAD BEEN RECEIVED FROM CANADIAN VICKERS, BUT THERE WAS A FRENCH FIRM INVOLVED

IN ADDITION TO MLW/BOMBARDIER AND BUDD. FINALLY, HE
OBSERVED THAT BUDD MAY BE UNDULY ANXIOUS AS THE WEIGHTING
OF THE COMMERCIAL ASPECTS IN RELATION TO OTHER FACTORS
IN THE PROCUREMENT WAS RELATIVELY LOW.

4. ACTION REQUESTED: BACKGROUND ON AMTRAK FRENCH
PROCUREMENT QUESTION SHOULD BE SUPPLIED PROMPTLY IN CASE
CAMERON AGAIN BRINGS THIS UP IN RELATION TO BUDD'S
CONCERNS. HOW DOES USG POLICY DIFFER FROM THAT OF GOC
IN RELATION TO LOCAL MANUFACTURING REQUIREMENTS.?
DUEMLING

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Errors: N/A
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From: OTTAWA
Handling Restrictions: n/a
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Review Date: 22-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2794070
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: TRANSPORT CANADA RAILCAR PROCUREMENT
TAGS: BENC, CA
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/20e698a4-c288-dd11-92da-001cc4696bcc
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